

Sales Questions	
8. Where do you purchase vehicles?	8a. Who drives or transports vehicles to your lot?
9. If you drive or transport newly acquired autos more than 300 road miles (50 miles for Kentucky) from point of purchase to your lot, How Often? How far in road miles?	
10. How many vehicles do you sell per year? How many of those are sold on Ebay or similar internet site (customer does not come to lot)? How many vehicles do you sell per year on consignment? Do you offer Buy Here/Pay Here?	
11. What is your normal radius of operations? miles	
12. Describe your theft barriers (fence & gate, post & cable, etc)	
13. Where are the car keys kept?	
14. How many dealer plates do you have? 14a. Are you a licensed dealer? Yes No	
15. Do you repossess vehicles? Yes No If yes, please explain:	
16. Do you sell salvage titled vehicles? Yes No If yes, what % of vehicles require: Structural Repair % Mechanical Repair % Cosmetic Repair %	
17. Do you always ride along test drives: Yes No	

Service Questions																				
18. What percentage of your private passenger auto work is ?																				
<table border="1"> <tr> <td>Alignment %</td> <td>Oil & Lube %</td> <td>Tune Up %</td> <td rowspan="6">Describe any other work done:</td> </tr> <tr> <td>Body/Paint %</td> <td>Radiator %</td> <td>Towing %</td> </tr> <tr> <td>Brakes %</td> <td>Sound/Alarm System %</td> <td>Upholstery %</td> </tr> <tr> <td>Engine Overhaul %</td> <td>Suspension/Frame %</td> <td>Wash/Detail %</td> </tr> <tr> <td>Muffler %</td> <td>Tires* %</td> <td>Window Tint %</td> </tr> <tr> <td>Lift Kits %</td> <td>*Complete questionnaire on last page</td> <td>Mobile Ops %</td> </tr> </table>	Alignment %	Oil & Lube %	Tune Up %	Describe any other work done:	Body/Paint %	Radiator %	Towing %	Brakes %	Sound/Alarm System %	Upholstery %	Engine Overhaul %	Suspension/Frame %	Wash/Detail %	Muffler %	Tires* %	Window Tint %	Lift Kits %	*Complete questionnaire on last page	Mobile Ops %	
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19. Do you sell gasoline? Yes No Do you sell LPG? Yes No If yes, how many gallons? Gasoline LPG
20. Do you install trailer hitches? Yes No
21. Do you have a spray paint booth? Yes No Explosion proof lighting? Yes No If yes, is it UL approved? Yes No Is it in a separate & well ventilated area? Yes No
22. Do you recap tires or sell recapped tires? Yes No
23. Do you tow for hire? Yes No If yes, complete tow truck operator questionnaire.
24. How many Transporter Plates do you have? How are they used?
25. Describe Building Security and Theft barriers (ie. fence & gate, post & cable, inside)
26. Where are the customer's car keys kept?
27. If pickup/delivery of customer autos what is the a. Radius: b. How Often:
28. Is Insured working on any autos used in racing/truck pulls or competitions?

Coverage Requested	
Garage Liability Limit Each Limit \$ Aggregate \$ Dealers E&O	
Add Broadened Coverages – Garage Additional Insured & Why?	
Add Liability for these related (non garage) operations: Category: Gross Receipts:	
Garage Keepers Limit \$ per location Max value per auto: \$ Basis: <input type="checkbox"/> Legal Liability OR <input type="checkbox"/> Primary	
SCL OR Comp \$ deductible Collision \$ deductible	
Dealers Physical Damage Limit \$ per location Max per auto: \$ Type of Vehicles sold: <input type="checkbox"/> New <input type="checkbox"/> Used	
SCL OR Comp \$ deductible Driver Other Car Coverage Interests Covered: <input type="checkbox"/> Owner <input type="checkbox"/> Owner & Creditor	
<input type="checkbox"/> Drive Away Road Miles: False Pretense: Collision \$ deductible <input type="checkbox"/> Consignment	
Loss Payee:	
<input type="checkbox"/> Medical Payments Limit \$ <input type="checkbox"/> Auto Only <input type="checkbox"/> Premises Only <input type="checkbox"/> Combined	
<input type="checkbox"/> Uninsured Motorists \$ (signed state form selecting or rejecting coverage will be required)	
<input type="checkbox"/> Underinsured Motorists \$ (signed state form selecting or rejecting coverage will be required)	
<input type="checkbox"/> Personal Injury Protection \$ (signed state form selecting or rejecting coverage will be required)	
<input type="checkbox"/> Fire Legal Liability \$50,000 or \$	
<input type="checkbox"/> Commercial Property (attach Acord 140)	
<input type="checkbox"/> Commercial Auto (attach Acord or appropriate supplemental app)	

TIRE SALES &/OR SERVICE QUESTIONNAIRE SUPPLEMENT

Only Complete this page if you sell or service Tires

1. What percentage of your total operation is tires? %
 - a. Service only, no sales %
 - b. What service is performed?

2. What percentage of your work is:
 - a. Specialty Tires %
 - b. Off Road %
 - c. Racing %
 - d. Construction/Farm Equipment %
 - e. Recap/Retread tires %

3. Do you perform quality control to verify proper installation, tightened lugnuts and matched tire sizes?
Yes No

Tires Sales Questions:

1. What percentage of tires sold are: New Tires % Used Tires % (quantity, not gross receipts)

2. Do you sell new tires manufactured more than 3 years ago? Yes No

3. For vehicles **without dual axles**, when selling less than 4 tires, are the newest always installed on the rear axle?
Yes No

4. Do you sell used tires manufactured over 4 years ago, or with less than 4/32 of useable tread depth?
Yes No

5. If you sell used tires, what method do you use to mark them?